

South Florida Chapter

Editor: Claudia Vance, MAI



October 2023

APPRAISERS' APPRISER

South Florida Chapter

President's Message Lee Smalley, MAI



The third quarter of this year has been a busy one for our chapter and the Appraisal Institute as a whole. As you might have heard; that the Board of Directors has named

Cindy Chance the next Chief Executive Officer of the Appraisal Institute, effective Sept. 5. Cindy joined the Appraisal Institute after successfully creating and growing the Urban Land Institute's online education efforts, expanding its Product Councils' depth and breadth and serving as a key member of its leadership team through the pandemic and turbulence in the commercial real estate industry.

Cindy most recently served as executive vice president and member of the Leadership Team of the Urban Land Institute, the world's leading professional association for commercial real estate. Let's welcome her to our great organization and show her how robust the South Florida Chapter is.

In other great news on the leadership front, Michael J. Acquaro-Mignogna, MAI, SRA, AI-GRS, was elected 2024 Appraisal Institute vice president by the Board during its Aug. 10-11 meeting in Schaumburg, Illinois.

Mike's one-year term as vice president will begin Jan. 1, when he'll also serve for one year as chair of the Finance Committee. He'll serve as president-elect in 2025, president in 2026 and immediate past president in 2027.

Regionally, Reginald M. Carter, MAI, SRA, Region X Chair, has been appointed to the AI/National Audit Committee and Mr. Enrique Casado, MAI, SRA, AI-GRS, AI-RRS has been selected as our Region X Education Liaison! Let's give them both a big thank you

for all their continued efforts on behalf of our Region and Chapter.

Earlier this past quarter, we once again hosted our South Florida Real Estate Forum on August 24th, 2023. As you have come to expect, we had an impressive lineup of speakers that provided practicality and insight to our members on how to best navigate a volatile real estate market. The range of topics included members from the Federal Reserve Bank, Fannie Mae, Freddie Mac, Colliers, CBRE and Cushman and Wakefield. The keynote speaker was KC Conway, MAI, CRE, CCIM. A lot of work goes into planning and organizing this event so I am especially thankful to Howard Klahr, Trisha Guarnieri, MAI, AI-GRS, Carlos Gobel, MBA, SRA and William Hemingway, III, MAI, for taking the lead in securing our speakers and moderating the event.

The South Florida Chapter education front has remained busy as well. For the last quarter of the year, we'll continue to offer continuing education in South Florida and via ZOOM.

There are several unique education opportunities I want to highlight specifically starting with the Capital Reserve Studies: A Business Opportunity for Appraisers, CE 4-Hours, Live stream/Synchronous which will be held on October 26th via Zoom, The Impact of Short-Term Rentals (Airbnb, Vrbo, HomeAway) on Real Estate Valuation, CE 4-Hours, and Aerial Inspections for Real Estate Appraisers, CE 4-Hours. The Capital Reserve Studies highlights a growing opportunity for our valuation expert and the short term rentals class is especially timely as that market continues to grow and is certainly not going away any time soon.

Continued on Page 2

Monday, October 16, 2023

11:15 AM–4:30 PM

[Chapter Meeting + Lunch + 4-Hour Seminar, Setting the Stage for Inputs:](#)

[An In-Depth Look at an Inferred Market Study](#)

Instructor: Vincent Dowling, MAI, SRA

Courtyard by Marriott Fort Lauderdale North/Cypress Creek

2440 W. Cypress Creek Road, Ft. Lauderdale, FL 33309

FREAB CE 4-Hours, 0010502, AI CE 20 points

President's Message-Continued

The Aerial Inspections is also a good opportunity for our field to learn and embrace the use of this technology as part of their practice.

With my utmost sincerity, I would like to thank our education committee led by chair, Ralph Pena, MAI and Debbie McClave, as well as all serving members. Chapter education planning and execution comes with a lot of moving parts and constant challenges (especially in the last few years!), so I am beyond grateful for this committees' dedication, time and attention to detail.

In May, our chapter was well represented in Washington, D.C., at the Appraisal Institute's annual Leadership Development and Advisory Council (LDAC). From all accounts, it was another successful event and provided appraisers from across the country a chance to collaborate and discuss oppositions facing our profession as well as possible solutions that appraisers and the Appraisal Institute may consider.

I'd like to recognize

- Andrew Rolf, MAI
- James Milliken, MAI, AI-GRS

As I enter the final months of my term as your president, I want to encourage you to become more involved in our chapter. AI South Florida has a great foundation of leaders but our future depends on our members continuing to step up and into leadership roles to provide new ideas and fresh perspectives. Serving in these capacities has truly been such a rewarding experience for me, and I wholehearted believe that it will be for you as well. If you are not already involved in some capacity but are interested in a leadership role, please reach out to me or our Executive Director, Debbie McClave, and we will find a place for you!

Lee Smalley, MAI
2023 Chapter President
Lsmalley@bbgres.com



Cindy Chance New CEO of the Appraisal Institute

Cindy Chance comes to us from the Urban Land Institute, where she most recently served as executive vice president and a member of the Leadership Team for the past four years, with a particular focus on ULI's education efforts, which we all know is a vitally important area here at AI. For those who might not be familiar with ULI, that organization is the world's leading professional association for commercial real estate, and a very highly regarded 80M global non-profit research and education and membership institute for developers and all aspects of CRE with over 250 staff and over 45,000 members worldwide, and a separate Foundation.



PAREA

Complete your experience requirement by virtually appraising properties under the guidance of a dedicated mentor.

We're thrilled to introduce AI PAREA!

[LEARN MORE](#)

Appraisal Institute®

Appraisal Institute (AI) is dedicated to helping you reach new heights in your professional journey. As the gold standard in the profession, we listened to the growing need for an accessible path to appraisal experience. We're excited to announce our latest program – AI PAREA.

AI Practical Applications of Real Estate Appraisal (PAREA) is an alternative to the traditional experience requirement. The program features a flexible, hybrid learning environment that allows aspiring appraisers to gain appraisal knowledge and experience on their own time, from wherever they are, to achieve the Licensed Residential Real Property Appraiser (LR) credential.

Dedicated mentors are automatically assigned to participants, relieving the stress point of finding the right supervisor. Participants communicate regularly with their mentor for support and encouragement as they appraise properties in a simulated environment, applying qualifying or pre-licensing education to real-life situations. The program provides consistent and robust experience opportunities based on contemporary appraisal theory and methodology from the Appraisal Institute.

The future of appraisal experience is here! [Learn more about AI PAREA.](#)

Chapter Officers, Directors, Regional Representatives and Alternates—2024

At our April 6th chapter meeting the following individuals were elected to serve. The new leader's terms begin on January 1, 2024



Officers:

President: Gregory Becker, MAI
Vice President: Enrique Casado, MAI, SRA, AI-GRS, AI-RRS
Secretary: Matthew Roach, MAI
Treasurer: Jose Cestero, MAI

Directors 2022-2024

C. Kevin Bokoske, MAI, AI-GRS, AI-RRS
Alta Rogers, MAI, AI-GRS
John Underwood, Jr., MAI, SRA
Lee Smalley, MAI (Past President)

Directors 2023-2025

Luke Mittner, MAI
Andrew Rolf, MAI
Robert Scherer, MAI

Directors 2024-2026

Ralph Pena, III, MAI
Scott Powell, MAI

Region X Representatives 2023-2024

Gregory Becker, MAI—President
Enrique Casado, MAI, SRA, AI-GRS, AI-RRS—Vice President
J Nathan Pippin, SRA

Regional X Representatives 2024-2025

Jose Cestero, MAI
Ralph Pena, III, MAI
Scott Powell, MAI
Matthew Roach, MAI

Region X Representatives 2024 Alternates

Lee Smalley, MAI
Luke Mittner, MAI
Andrew Rolf, MAI
Trisha Guarnieri, MAI, AI-GRS
Claudia Vance, MAI
Robert Mesner, MAI, AI-GRS
Howard Klahr
Deiky Vergel, SRA
Chad Stites, SRA
Bryan Kuypers, MAI

Congratulations!

Leadership Resource Registry

Are you interested in volunteering on a committee? Our 2024 Chapter president-elect, Gregory Becker, MAI will be making appointments soon. Please input your interest in serving at the Chapter level in the Leadership Resource Registry (LRR) or by contacting the chapter office.

- Login to our AI Account.
- Click on **My Committees**
- Click on **Volunteer? Complete the Leadership Registry Form**
- Click on **+ Add Volunteer Selections**

We need volunteers for the following:

- Bylaws Committee
- Candidate Guidance Committee
- Education Committee
- Government Relations Committee
- Public Relations Committee
- University Relations Committee



Education



Ralph Pena, III, MAI
 Chair, 2023 Education Committee
ralph.pena@colliers.com

As we head into Quarter 4 it is time to start checking your CE for the upcoming 2024 license renewal. Please check the course offerings to ensure that they meet the Florida CE requirements.

Below are some of the courses offering for the next quarter.

Please note—as soon as we receive Florida approval for the new 7-Hour National USPAP Continuing Education Course we will add to our 2023–2024 education schedule.

Hope to see everyone at the chapter meeting on October 16!



Important! Check online [state approvals](#) prior to registering.



4th Q 2023 EDUCATION & EVENTS

October 16, 2023 In-Person	Chapter Meeting + Lunch + New Seminar, Setting the Stage for Inputs: An In-Depth Look at an Inferred Market Study Courtyard by Marriott, Fort Lauderdale North/Cypress Creek	4-Hours	Vincent Dowling, MAI, SRA
October 19, 2023 Live stream via Zoom	Business Practices & Ethics	6-Hours	Vincent Dowling, MAI, SRA
October 26, 2023 Live stream via Zoom New Date	Capital Reserve Studies: A Business Opportunity for Appraisers	4-Hours	Patricia Staebler, SRA
November 30, 2023 Live stream via Zoom	New —Aerial Inspections for Real Estate Appraisers	4-Hours	Lamar Ellis, III, MAI, SRA
December 14, 2023 Live stream via Zoom	Florida Appraisal Laws and Rules	3-Hours	Nicholas Pilz, MAI, SRA, AI-RRS

KNOWLEDGE | EXPERIENCE | INTEGRITY

South Florida Real Estate Forum:
 Markets in Transition-How to Stay Current
 August 24, 2023

Keynote Speaker
 KC Conway, MAI, CRE, CCIM,
 Commercial Real Estate Economist & Futurist
 Red Shoe Economics

The **2023 South Florida RE Forum: Markets in Transition – How to Stay Current** – did just that! Attended by 79 participants, this virtual Zoom event provided a very convenient opportunity for attendees to absorb all the good insights from an array of panelists. From the economists and specialty groups to the very popular keynote KC Conway, MAI, CCIM, there was something for everyone. The event was well-balanced with speakers from both the residential and commercial specialties in addition to general speakers. The first half featured Domonic Purviance (Supervision Regulation and Credit (SRC) Division, Federal Reserve Bank of Atlanta); Justin Alexander (Director of Collateral Strategy & Innovation, Fannie Mae); Jonathan Hopkins (Principal & Founder, Smart Mobility Associates, LLC) and Danny Wiley, SRA (Senior Director of Property Valuation-Single Family Risk Management Division, Freddie Mac), with economist KC Conway, MAI, CCIM (Commercial Real Estate Economist and Futurist Red Shoe Economics) after the lunch break, then Aaron Jodka (Director of Research, U.S. Capital Markets, Colliers); Kevin Gonzalez (Senior Vice President, South Florida Team Kingsley-Rutchik, Colliers); Marc Miller (Associate Director, Field Research & Data Intelligence, CBRE) and Rick Latella, MAI (Executive Managing Director, Americas Practice Group Leader, Retail Valuation Advisory, Cushman & Wakefield).

A BIG thank you to our moderators—Carlos Gobel, MBA, SRA and William Hemingway, MAI. We are ever grateful to Debra McClave for all she does to coordinate this event – please check with her if you seek a PowerPoint from any of the speakers. As always, your contributions and input are welcome.

Trisha Guamieri, MAI, AI-GRS and Howard Klar
 South Florida Real Estate Forum Co-Chairs

2024 Preliminary Education Schedule



South Florida Chapter

January 18, 2024 Live stream via Zoom	New —The Impact of Short-Term Rentals (Airbnb, Vrbo, HomeAway) on Real Estate Valuation	4-Hours	Jason Ferris, MAI, SRA
January 25, 2024 Live stream via Zoom	New —FHA Update: FHA Handbook 4000.1 Appraisal Changes	3-Hours	Lisa Meinczinger, SRA, AI-RRS
January/February 2024	7-Hour National USPAP Continuing Education Course Florida Appraisal Laws and Rules	7-Hours 3-Hours	
February 8, 2024 Live stream via Zoom	Business Practices & Ethics	6-Hours	Mark Smeltzer, MAI, SRA, AI-RRS
March 7, 2024 Live stream via Zoom	New —Top 15 Takeaways and Lessons from Your Colleagues' Legal Misfortunes	3-Hours	Peter Christensen, Esq.
March/April 2024	7-Hour National USPAP Continuing Education Course Florida Appraisal Laws and Rules	7-Hours 3-Hours	
April 11, 2024 Live stream via Zoom	New —Community Land Trust (CLT) Training	4-Hours	John Underwood, Jr. MAI, SRA
May 9, 2024 Live stream via Zoom	New —Appraiser Law in the Real World	4-Hours	Peter Christensen, Esq.
May/June 2024	7-Hour National USPAP Continuing Education Course Florida Appraisal Laws and Rules	7-Hours 3-Hours	
June 6, 2024	New —ISO Construction and Basic Construction Plan Reading	2-Hours	Patricia Staebler, SRA

Additional classes will be added for 2024

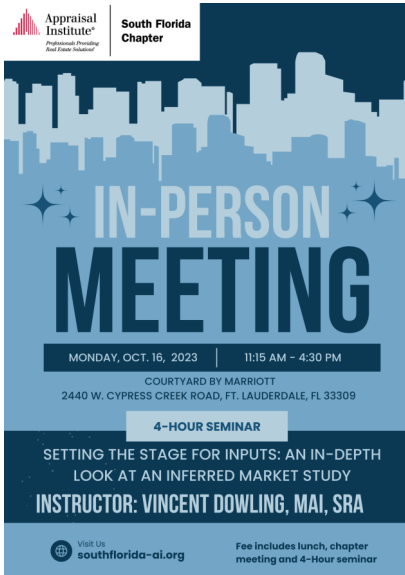


[Register Today](#)

Registration & Program Details: <https://www.southflorida-ai.org/>

Revised 9-26-2023

Membership Meeting and More!



Appraisal Institute® South Florida Chapter

IN-PERSON MEETING

MONDAY, OCT. 16, 2023 | 11:15 AM - 4:30 PM

COURTYARD BY MARRIOTT
2440 W. CYPRESS CREEK ROAD, FT. LAUDERDALE, FL 33309

4-HOUR SEMINAR

SETTING THE STAGE FOR INPUTS: AN IN-DEPTH LOOK AT AN INFERRED MARKET STUDY

INSTRUCTOR: VINCENT DOWLING, MAI, SRA

Visit Us: southflorida-ai.org | Fee includes lunch, chapter meeting and 4-hour seminar

Monday, October 16 – 11:15 AM–4:30 PM

Chapter Meeting + Lunch + 4-Hour Seminar, Setting the Stage for Inputs:

An In-Depth Look at an Inferred Market Study

Instructor: Vincent Dowling, MAI, SRA

Courtyard by Marriott Fort Lauderdale North/Cypress Creek


2440 W. Cypress Creek Road, Ft. Lauderdale, FL 33309

Appraisal reports convey opinions and conclusions that are to be based on credible market support. However, the reality is that this does not always occur. USPAP requires the appraisal to have market support, sound reasoning and logic for adjustments in a comparison analysis, all components in a cost analysis and the multiple aspects of an income analysis. This program will address the need for meaningful market analysis for properties that commonly transact and are located in relatively stable markets, using industry approved and peer tested techniques within the Six Step process. This program will focus on how this can be accomplished in an inferred market study.

Continuing Education Credit: Florida Real Estate Appraisal Board 4-Hours, 0010502. Appraisal Institute: 20 points

Membership Updates

Congratulations!
Welcome to
Designated membership



New Designated Members
Inna Babakulieva, MAI
Sandra "Marisa" Jaremczuk, MAI
Carlos Pascual, MAI

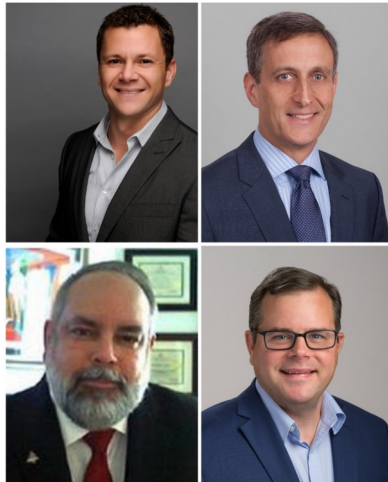
Practicing Affiliates

- Phillip Biber
- Owen Black
- Robert Eldredge, Jr.
- Sebastian Hayot
- Alfred Fraites
- Erica Magalhaes
- Atilio Nunez
- Alexis Riveron
- Tony Siassi
- Ashley Spencer
- Karin Trost



Knowledge. Experience. Integrity.

The [MAI](#), [SRPA](#), [SRA](#), [AI-GRS](#) and [AI-RRS](#) designations represent advanced knowledge. They stand for years of proven, real-life real estate valuation experience. And they always mean a commitment to strict professional ethics and standards.



2023 Chapter Officers

President

Lee Smalley, MAI

Vice President

Gregory Becker, MAI

Secretary

Enrique Casado, MAI, SRA, AI-GRS, AI-RRS

Treasurer

Matthew Roach, MAI

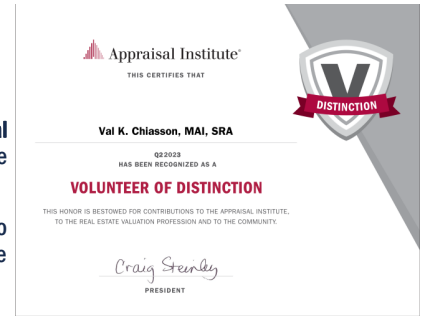
Membership Spotlight



The South Florida Chapter of the Appraisal Institute would like to congratulate **Val Chiasson, MAI, SRA** for receiving the Volunteer of Distinction Award from the Appraisal Institute for the second quarter of 2023.

The Appraisal Institute's recognition program honors volunteers for their service to the Appraisal Institute, to the real estate valuation profession and to their local communities. Each quarter, the Appraisal Institute recognizes AI professionals who have been nominated by their fellow AI professionals.

Please join us in congratulating Val for receiving this well-deserved recognition!



Michael Mignogna Elected 2024 AI Vice President

In other great news on the leadership front, Michael J. Acquaro-Mignogna, MAI, SRA, AI-GRS, was elected 2024 Appraisal Institute vice president by the Board during its Aug. 10-11 meeting in Schaumburg, Illinois.

Mike's one-year term as vice president will begin Jan. 1, when he'll also serve for one year as chair of the Finance Committee. He'll serve as president-elect in 2025, president in 2026 and immediate past president in 2027.

He co-founded Mid-Atlantic Valuation Group in 2006 and is co-owner of the company with Gary E. Heiland II, MAI, AI-GRS.

Read more about Mike's service on the [AI website](#).



Fred Schlang, SRA, 68 of Cooper City, Florida, passed away on Friday, July 21, 2023.

He was the beloved husband of Leslie Schlang, loving father of Danie Schlang and Amanda Neihaus, and brother of Peter Schlang and Jeffrey Schlang. He had three grandchildren and eight nieces and nephews.

Fred moved to Hollywood, Florida, after graduating from the University of Denver and became a residential property appraiser in South Florida.

He began his appraisal career working for Financial Federal in 1976. He worked for the Miami-Dade Property Appraiser and was also Senior Appraiser at Curtis Kingery & Associates. He opened his own firm in 1992 and had a long career as a well-respected appraiser covering Miami-Dade and Broward Counties.

Fred obtained the SRA designation from the Appraisal Institute and was a long time member of the South Florida Chapter.

He will be remembered for his friendly nature and professionalism. He was well regarded by his peers as a person of integrity. Fred loved the Miami Dolphins and Marlins and was an all-around great Floridan. He will be missed by all.

Submitted by Britt Rosen



Gone but not forgotten—We also lost two long time members of the South Florida Chapter this year—**Carolyn Simmons** and **Charles (Chuck) Higler, MAI**. Our deepest sympathy to their families and colleagues. They will be missed!

Each year, the South Florida Chapter sends representatives to LDAC, Leadership Development Advisory Council event in Washington D.C. This year's event occurred May 17 -19, 2023. Most Appraisal Institute chapters send representatives to collaborate about pre-planned discussion topics. The representatives attend for a three-year cycle. Attendees are a diverse group, and offer professional opinions based on their experiences regarding the current appraisal industry.

The format is divided between collaboration sessions with current topics and the legislative agenda. This year's session topics were:

- Articulating the Value of AI Professionals, Discussion Leader - Bo Bass
- Professional Development Programs, Discussion Leader - Smedmore Bernard
- The Appraisal Gap, Discussion Leader - Jorge Barreiro
- Modernization: Advancing solutions that result in positive changes for yourself, your chapter, and the Appraisal Institute, Discussion Leader - Molly Skipper Steele

Articulating the Value of AI Professionals discussion opinions included connecting with other professional groups such as realtors, real estate managers, and lawyers, etc. Discussion points:

- Find ways to bring in new members that are not appraisers to help spread the message/value of Appraisal Inst.
- Inviting non-members to events to network and connect with non-members
- Discussed potential slogans or mottos to assist designated members such as the "Designated Difference"

Professional Development Programs discussion centered around the program benefits, how to make the existing programs better, more user-friendly regarding application to actual practices, possible new program areas for development, and how to advertise the programs. Additional points discussed were:

- Lunch and Learn programs with contractors, attorneys, developers etc.
- Attorneys receive continuing education credits for teaching courses. Why not have an attorney teach a course on litigation appraisals with depositions
- Argus Enterprise training was deemed to expensive to realistically be offered
- Appraisal Institute offering a Business Development course

Appraisal Gap discussion offered opinions regarding current market conditions relating to value, cost inflation, cap rate changes. This discussion was the broadest discussion which did not seem to gain much traction.

Modernization: Advancing solutions that result in positive changes for yourself, your chapter, and the Appraisal Institute discussion centered around technology issues including data. Points discussed:

- Utilizing AI, ChatGPT and other tools to make work more efficient
- Evolving with the times and technology. Embrace instead of opposing

The topics change every year, yet some overlap with prior year's topics. During the latest three-year cycle, 2019, 2022, and 2023, some of the topics included AI Membership Benefits, Insurance, New Member Recruitment, Technology, Diversity Initiatives - Residential appraisal discrimination, Evaluation legislation, and others.

An area of discussion for almost a decade and finally implemented is PAREA - Practical Applications of Real Estate Appraisal. PAREA provides an alternative to the traditional supervisor and trainee model for experience for licensed residential and certified residential appraisers. Appraisal Institute (AI) PAREA is an online program covering appraisal theory and methodology, in real-world simulations, with mentoring from nationally recognized appraisers. AI has announced September 2023 as a state date and is looking for volunteers to administer the program.

The second portion of the LDAC experience is the Legislative Agenda, including Congressional and Senate lobbying meetings. This year's lobbying efforts focused on the PAL Act, H.R. 2771, the Portal for Appraisal Licensing Act of 2023 ("PAL Act"). The legislation would create a "cloud-based" portal for licensing payments, applications, and background checks in one system for state sharing. South Florida representatives met with Congressman John Rutherford, Senator Rick Scott, and Senator Mark Rubio. The legislative bill has multiple, bipartisan co-sponsors.

Candidate Guidance



Effective January 1, 2023, any education needed to earn an AI designation (a.k.a. designation education) will no longer be a component but instead a prerequisite to the Candidate for Designation program.

As such, individuals seeking AI Designated membership who *are not already* Candidates for Designation must complete all required education to be eligible to enter the **Candidate for Designation** program. AI Admissions recommends that these individuals join AI as a Practicing Affiliate, complete all required education, then become a Candidate for Designation.

AI Admissions, with the permission of the ADQC chair, recently granted timeline extensions (12/31/2023) to Candidates whose timelines end either this year or sometime in 2023. These Candidates must complete all required education prior to the expiration of this timeline extension date (12/31/2023) to remain in the **Candidate for Designation** program.

Candidates who **do not** complete the required education (**on the most current designation path**) by this timeline extension date of 12/31/2023 may not remain Candidates, however, they may transition to the Practicing Affiliate category until they can complete the outstanding education requirements and retransition into the Candidate for Designation program. This policy also applies to Designated members earning additional designations. (Designated members would remain Designated members but would no longer be enrolled in a Candidate for Designation program.)

Individuals may retain credit for any previously completed designation requirements (if applicable) if the completion date is no older than 20 years at the time of entry into the **Candidate for Designation** program or upon approval of an additional four-year extension.

Note: Annual Minimum Progress is no longer a condition of the Candidate for Designation program.

Have questions? Need help? Candidates are encouraged to contact Debbie McClave at the Chapter Office at 954-229-0499 or sfchapterai.email@gmail.com and/or me (Alta Rogers, MAI) at alimartn@gmail.com. We are here to help you reach your professional real estate appraisal goals.

Alta "Ali" Rogers, MAI, AI-GRS
Chair, 2023 Candidate Guidance Committee
alimartn@gmail.com



2024 Comprehensive Examination

- April 1-30 (registration deadline: March 31, recommended to apply by February 15)
- August 1-31 (registration deadline: July 31, recommended to apply by June 15)
- November 1-30 (registration deadline: October 31, recommended to apply by Sept 15)

Candidates may register through their candidate checklist. Comp Exam results are generally available about two weeks after the examination window has closed after all examinees have completed their exams.

General Demonstration of Knowledge—New 2024 Dates

Please remember that the two prerequisites are [Advanced Market Analysis and Highest & Best Use](#) and the [General Demonstration Report Writing](#) seminar (within the past five years). Please note that the General Appraiser Report Writing and Case Studies course is **not** the same as the demo seminar.

Capstone Location	Registration Deadline	Materials Released	Webinar #1	Webinar #2	Workshop Dates
Texas	January 4	January 5	January 26	February 20	March 11-17
Synchronous	April 4	April 5	April 26	May 21	June 10-16
Chicago, IL	April 4	April 5	April 26	May 21	June 10-16
Synchronous	August 29	August 30	September 20	October 15	November 4-10

Other demo options are the traditional demo report (also requires the General Demonstration Report Writing seminar), research project, peer reviewed publications, or Master's Thesis/Doctoral Dissertation. See [The Official Guide to the Demonstration of Knowledge Requirement: General](#).

More News!



Find out more about AIERF today.

[More Info](#)

AI Education and Relief Foundation Assistance Available

If you have been impacted by Hurricanes Fiona or Ian, the AI Education and Relief Foundation could provide assistance.

[AI Education and Relief Foundation Application](#)

Since 2005, more than \$300,000 in emergency financial assistance has been provided to appraisers and other individuals in need.

There is **no** deadline by which you must apply. Assistance applications will be accepted whenever they come in to AIERF.



[Face Value](#), is the official podcast of the Appraisal Institute. Join rotating hosts Warren Boizot, SRA, AI-RRS, and Tonia Vailas, MAI, AI-GRS, each month as they share appraiser experiences, insights and stories with other credible experts in the valuation profession. Tune in as they dive into the latest trends, news, association updates and more. Don't miss out on appraisal news you won't find anywhere else, all delivered at face value.



AIERF Minorities and Women AI Course Scholarship—Apply by January 1, April 1, July 1, October 1

Minorities and women Candidates for Designation who are active in appraising and need financial assistance to take Appraisal Institute courses leading to the MAI, SRA, AI-GRS or AI-RRS designations.

AIERF AI Course Scholarship—Apply by January 1, April 1, July 1, October 1

Candidates for Designation who are active in appraising and need financial assistance to take Appraisal Institute courses leading to the MAI, SRA, AI-GRS or AI-RRS designations.

AIERF Practicing Affiliate Course Scholarship—Apply by January 1, April 1, July 1, October 1

Practicing Affiliates who are active in appraising and need financial assistance to take Appraisal Institute courses leading to the state certification.

Additional scholarships, information and submission requirements are available on the [AIERF website](#). If you have any questions regarding the scholarships, please email aienf@appraisalinstitute.org or call 312-335-4133. [Apply today!](#)

Florida Real Estate Appraisal Board

Schedule of meetings is listed (subject to change as circumstances require) held by the Florida Real Estate Appraisal Board (FREAB). All meetings are held at the Division of Real Estate Commission Chambers in Orlando unless stated otherwise.

The Florida Real Estate Appraisal Board invites and encourages all members of the public to provide comment on matters or petition before the Board or a committee of the Board. The opportunity to provide comment shall be subject to Rule [61J1-7.020](#), Florida Administrative Code.

Interested individuals/parties may submit a written notice to the attention of FREAB PUBLIC COMMENTS via the following ways:

Email: realpublicrecords@myfloridalicense.com

Mail: Division of Real Estate, 400 W. Robinson Street, Suite N801, Orlando, Florida 32801

Fax: 407.317.7245

The Division of Real Estate is now able to [live stream](#) the meetings. Please note the following:

The streaming is not recorded and it has limited space at this time. If you are unable to access the meeting, please try again later as access may become available during the day.



[2023 General Meetings](#)

- Monday, February 6
- Monday, April 3
- Monday, June 5
- Monday, August 7
- Monday, October 2
- Monday, December 4

News from AI

University Relations Pilot Program Resources Available

We've had tremendous feedback from our message on the university relations pilot program. One question that has come up is – what resources are available for individuals working with a university that is not part of the pilot program? You will find terrific information to help you here: <https://www.appraisalinstitute.org/collegecorner/>. Thank you for your work in building our future!

AI Board of Directors Seeks Membership Input on Proposed Regulation Changes

The Appraisal Institute Board of Directors voted during its Aug. 10-11 meeting to direct notice of proposed amendments to Regulation No. 2 regarding Admission to Residential Candidacy and SRA Membership for comment.

The Board also voted to:

- Adopt proposed amendments to Bylaws and Regulation No. 4 regarding Recognition for Life Designated Membership and to adopt a Designated Member Policy Manual.
- Adopt proposed amendments to Regulation Nos. 2 and 3 regarding the Residential and Residential Review Experience Requirement.
- Adopt proposed amendments to Regulation No. 10 regarding Designated Member Continuing Education Cycles.
- Amend the Chapter Funding Policy for Candidates for Designation and Practicing Affiliates.
- Approve the unification of the Chicago Chapter and the Northern Illinois Chapter.
- Adopt the proposed 2024 budget.
- Amend policy pertaining to maximum annual income for Designated Members with Practicing Semi-Retired status.

Additionally, the Board elected the following individuals to committees:

- Audit Committee- Reginald M. Carter, MAI, SRA, and Dale C. Cooper, MAI, SRA, AI-GRS, AI-RRS (terms ending Dec. 31, 2025).
- Compensation Committee- Jason L. Messner, MAI (term ending Dec. 31, 2024).
- Professional Liability Insurance Program Committee- Donald S. Boucher Sr., SRA (term ending Dec. 31, 2026).
- Strategic Planning Committee Chair- Robert R. Elliott Jr., MAI, SRA (term ending Dec. 31, 2025).
- Strategic Planning Committee- Allen W. Gardiner, MAI, SRA (term ending Dec. 31, 2025).

About National USPAP Continuing Education Course

This required 7-hour continuing education course, copyrighted by The Appraisal Foundation, focuses on USPAP requirements for ethical behavior and competent performance by appraisers. New case studies and tools are provided to help you learn how to better navigate USPAP in order to solve problems in your daily appraisal practice, and a USPAP Reference Manual is included with the course handbook. The topic of bias and appraisal practice will be covered using Advisory Opinion 16 showing how an appraiser can comply with USPAP as it relates to fair housing laws. The course will help you gain competency in USPAP, and it will help those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers gain competency as well.

The Appraiser Diversity Initiative is an important priority for the Appraisal Institute. We encourage you to keep updated on AI's [Appraiser Diversity Initiative webpage](#). If you know an individual who is looking to join the valuation profession, please encourage them to check out the website as well.

The Appraisal Institute continues to expand its social media activities. Be sure to follow AI on [Facebook](#), [Twitter](#), [LinkedIn](#), [YouTube](#), [Face Value Podcast](#), and [Instagram](#).

2023 South Florida Chapter Leaders

President	Lee Smalley, MAI
Vice President	Gregory Becker, MAI
Secretary	Enrique Casado, MAI, SRA, AI-GRS, AI-RRS
Treasurer	Matthew Roach, MAI
Directors 2021-2023	Charles Badell, MAI—2022 Past President Jose Cestero, MAI Ralph Pena III, MAI
Directors 2022-2024	C. Kevin Bokoske, MAI, AI-GRS, AI-RRS Alta “Ali” Rogers, MAI, AI-GRS John Underwood, Jr., MAI, SRA
Directors 2023-2025	Luke Mittner, MAI Andrew Rolf, MAI Robert Scherer, MAI
Region X Representatives 2022-2023	Lee Smalley, MAI—2023 President Gregory Becker, MAI—2023 Vice President Robert Mesner, MAI, Ali-GRS Andrew Rolf, MAI Donald Sarley, SRA
Region X Representatives 2023-2024	Enrique Casado, MAI, SRA, AI-GRS, AI-RRS J. Nathan Pippin, SRA
Region X Alternate Representatives 2023	Carlos Gobel, SRA Matthew Roach, MAI Alta “Ali” Rogers, MAI, AI-GRS Trisha Guarnieri, MAI, AI-GRS Jose Cestero, MAI Claudia Vance, MAI Chad Stites, SRA Deiky Vergel, SRA Bryan Kuypers, MAI Chris Callaway Staniszewski, SRA



South Florida Chapter

6330 N. Andrews Avenue, #183
Fort Lauderdale, FL 33309

Phone: 954-229-0499
Email: sfchapterai.email@gmail.com
Website: <https://www.southflorida-ai.org>

2023 Committee Chairs

By-Laws	Luke Mittner, MAI
Candidate Guidance	Alta “Ali” Rogers, MAI, AI-GRS
Education	Ralph Pena, III, MAI
Finance	Matthew Roach, MAI
Government Relations	Andrew Rolf, MAI
Newsletter	Claudia Vance, MAI
Nominating	Charles Badell, MAI
Public Relations	Howard Klahr
University Relations	J. Nathan Pippin, SRA



ARE YOU INTERESTED IN DEVELOPING A 2–3 HOUR SEMINAR?

We are looking for interesting topics to offer at our chapter meetings. Please consider developing a continuing education program for our chapter. Please contact the chapter office with your ideas!



South Florida Chapter President
Lee Smalley, MAI
and
National President
Craig Steinley, MAI, SRA, AI-GRS, AI-RRS

